



INVITATION TO BID NO: 09-R-2208859

STATE OF ALABAMA
DEPARTMENT OF FINANCE
DIVISION OF PURCHASING

INVITATION TO BID

REQ. AGENCY : 012154
ALA DEPT OF TRANS COMPUTER SERVICE
AGENCY REQ. NO. : G27-903711
T-NUMBER :
DATE ISSUED : 07/27/09
VENDOR NO. :
VENDOR PHONE NO. :
SNAP REQ. NO. : 1420545
BUYER NAME : PAT ANTLE

FOR: VIDEO CONFER EQUIP FRONT OFF -(BID)

BUYER PHONE NO. : (334) 242-7253-
PURCHASING PHONE NO: (334) 242-7250

BID MUST BE RECEIVED BEFORE:
DATE: 08/24/09 TIME: 5:00 PM

BIDS WILL BE PUBLICLY OPENED:
DATE: 08/25/09 TIME: 10:00 AM

TO BE COMPLETED BY VENDOR

INFORMATION IN THIS SECTION SHOULD BE PROVIDED, AS APPROPRIATE. BID RESPONSE
MUST BE IN INK OR TYPED WITH ORIGINAL SIGNATURE AND NOTARIZATION.

1. DELIVERY: CAN BE MADE _____ DAYS OR _____ WEEKS AFTER RECEIPT OF ORDER
2. TERMS: _____(DISCOUNTS ARE TAKEN WITHOUT REGARD TO DATE OF PAYMENT.)
3. PRICE VALID FOR ACCEPTANCE WITHIN _____ DAYS.
4. VENDOR QUOTATION REFERENCE NUMBER, IF ANY: _____
(THIS NUMBER WILL APPEAR ON THE PURCHASE ORDER.)
5. E-MAIL ADDRESS: _____
INTERNET WEBSITE: _____
6. GENERAL CONTRACTOR'S LICENSE NO: _____
TYPE OF G.C. LICENSE: _____
RETURN INVITATION TO BID:

US MAIL

COURIER

STATE OF ALABAMA
DEPARTMENT OF FINANCE
DIVISION OF PURCHASING
P O BOX 302620
MONTGOMERY, AL 36130-2620

STATE OF ALABAMA
DIVISION OF PURCHASING
RSA UNION BUILDING
100 N. UNION ST., SUITE 192
MONTGOMERY, AL 36104

***** IMPORTANT NOTE: *****

BIDDERS MUST COMPLY WITH ALL "BID RESPONSE INSTRUCTIONS" ON PAGE 2, TO INCLUDE
ITEM 7 - COPY REQUIREMENT.

SIGNATURE AND NOTARIZATION REQUIRED

I HAVE READ THE ENTIRE BID AND AGREE TO FURNISH EACH ITEM OFFERED AT THE PRICE QUOTED.
I HERBY AFFIRM I HAVE NOT BEEN IN ANY AGREEMENT OR COLLUSION AMONG BIDDERS IN
RESTRAINT OF FREEDOM OF COMPETITION BY AGREEMENT TO BID AT A FIXED PRICE OR TO
REFRAIN FROM BIDDING.

SWORN TO AND

FEIN OR SSN

AUTHORIZED SIGNATURE (INK)

SUBSCRIBED BEFORE ME THIS

COMPANY NAME

TYPE/PRINT AUTHORIZED NAME

_____ DAY OF _____

MAIL ADDRESS

TITLE

NOTARY PUBLIC

CITY, STATE, ZIP

TOLL FREE NUMBER

TERM EXP: _____

PHONE INCLUDING AREA CODE

FAX NUMBER

STANDARD TERMS & CONDITIONS

VENDOR NAME :

VENDOR NUMBER: -

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INVITATION TO BID

OPEN DATE : 08/25/09 TIME: 10:00 AM

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AUTHORITY:

THE DEPARTMENT OF FINANCE CODE OF ADMINISTRATIVE PROCEDURE, CHAPTER 355-4-1 EFFECTIVE DECEMBER 20, 2001 IS INCORPORATED BY REFERENCE AND MADE A PART OF THIS DOCUMENT. TO RECEIVE A COPY CALL (334)242-7250, OR OUR WEBSITE WWW.PURCHASING.ALABAMA.GOV .

INFORMATION AND ASSISTANCE TO MINORITY BUSINESSES IN THE TECHNICAL COMPLETION OF REQUIRED FORMS MAY BE OBTAINED FROM THE OFFICE OF MINORITY BUSINESS ENTERPRISE, 1-800-447-4191.

BID (ITB) RESPONSE INSTRUCTIONS

REV: 04/07/09

1. TO SUBMIT A RESPONSIVE BID, READ THESE INSTRUCTIONS, ALL TERMS, CONDITIONS AND SPECIFICATIONS.
2. BID ENVELOPES/PACKAGES/BOXES MUST BE IDENTIFIED ON FRONT, PREFERABLY LOWER LEFT CORNER AND BE VISIBLE WITH THE BID NUMBER AND OPENING DATE. EACH INDIVIDUAL BID (IDENTIFIED BY A UNIQUE BID NUMBER) MUST BE SUBMITTED IN A SEPERATE ENVELOPE. RESPONSES TO MULTIPLE BID NUMBERS SUBMITTED IN THE SAME ENVELOPE/COURIER PACKAGE, THAT ARE NOT IN SEPARATE ENVELOPES PROPERLY IDENTIFIED, WILL BE REJECTED. THE DIVISION OF PURCHASING DOES NOT ASSUME RESPONSIBILITY FOR LATE BIDS FOR ANY REASON INCLUDING THOSE DUE TO POSTAL, OR COURIER SERVICE. BID RESPONSES MUST BE IN THE DIVISION OF PURCHASING OFFICE PRIOR TO THE "RECEIVE DATE AND TIME" INDICATED ON THE BID.
3. BID RESPONSES (PAGE 1, PRICE SHEET AND ADDENDUMS (WHEN SIGNATURE IS REQUIRED)) MUST BE IN INK OR TYPED ON THIS DOCUMENT. OR EXACT FORMAT WITH SIGNATURES BEING HANDWRITTEN ORIGINALS IN INK (PERSON SIGNING BID, NOTARY, AND NOTARY EXPIRATION), OR THE BID WILL BE REJECTED. UNLESS INDICATED IN THE BID, ALL PRICE PAGES MUST BE COMPLETED AND RETURNED. IF AN ITEM IS NOT BEING BID, IDENTIFY IT AS NB (NO-BID). PAGES SHOULD BE SECURED. THE DIVISION OF PURCHASING DOES NOT ASSUME RESPONSIBILITY FOR MISSING PAGES. FAXED BID RESPONSES WILL NOT BE ACCEPTED.
4. THE UNIT PRICE ALWAYS GOVERNS REGARDLESS OF THE EXTENDED AMOUNT. A UNIT PRICE CHANGE ON A LINE MUST BE INITIALED BY THE PERSON SIGNING THE BID, OR THAT LINE WILL BE REJECTED. THIS INCLUDES A CROSS-OUT, STRIKE-OVER, INK-OVER, WHITE-OUT, ERASURE, OR ANY OTHER METHOD CHANGING THE PRICE.
5. A "NO BID" MUST BE RETURNED TO REMAIN ON A CLASS/SUBCLASS. RETURN PAGE 1 MARKED "NO-BID". IDENTIFY IT ON THE ENVELOPE AS A "NO-BID". FAILING TO RESPOND TO 3 ITB'S WITHIN THE SAME CLASS/SUBCLASS WILL AUTOMATICALLY PURGE THE VENDOR FROM THAT CLASS/SUBCLASS. RESPONDING WITH 6 "NO-BIDS" WITHIN THE SAME CLASS/SUBCLASS WILL AUTOMATICALLY PURGE THE VENDOR FROM THAT CLASS/SUBCLASS. A "NO-BID" RECEIVED LATE IS CONSIDERED A NO RESPONSE.
6. THE DIVISION OF PURCHASING IS NOT RESPONSIBLE FOR MISINTERPRETATION OF DATA FAXED FROM THIS OFFICE.
7. THE DIVISION OF PURCHASING REQUIRES AN ORIGINAL AND A MINIMUM OF ONE COMPLETE EXACT COPY (TO INCLUDE SIGNATURE AND NOTARY) OF THE INVITATION-TO-BID RESPONSE. THE ORIGINAL AND THE COPY SHOULD BE SUBMITTED TOGETHER AS A BID PACKAGE.
8. AN IMPROPERLY SUBMITTED BID, LATE BID, OR BID THAT IS CANCELLED ON OR BEFORE THE OPENING DATE WILL BE HELD FOR 90 DAYS AND THEN DESTROYED. THE BID MUST BE RETRIEVED DURUIG REGULAR WORK HOURS, MONDAY - FRIDAY, EXCEPT STATE HOLIDAYS. AFTER THE BID IS DESTROYED, THE DIVISION OF PURCHASING ASSUMES NO RESPONSIBILITY FOR THE DOCUMENT.

DISQUALIFIED/CANCELLED BID

BIDS THAT ARE IMPROPERLY SUBMITTED OR RECEIVED LATE WILL BE A RESPONSE FOR RECORD, BUT WILL NOT BE RETURNED OR A NOTIFICATION MAILED.

THE FOLLOWING IS A PARTIAL LIST WHEREBY A BID RESPONSE WILL BE DISQUALIFIED:

BID NUMBER NOT ON FACE OF ENVELOPE/COURIER PACKAGE/BOX
RESPONSES TO MULTIPLE BID NUMBERS IN SAME ENVELOPE NOT PROPERLY IDENTIFIED
BID RECEIVED LATE
BID NOT SIGNED/NOT ORIGINAL SIGNATURE
BID NOT NOTARIZED/NOT ORIGINAL SIGNATURE OF NOTARY AND/OR NO NOTARY EXPIRATION
NOTARIZED OWN SIGNATURE
REQUIRED INFORMATION NOT SUBMITTED WITH BID
FAILURE TO SUBMIT THE ORIGINAL BID AND A COMPLETE EXACT COPY WILL RESULT IN REJECTION OF THE BID RESPONSE
FAILURE TO MARK RESPONSES AS "ORIGINAL" AND/OR "COPY" COULD RESULT IN THE ENTIRE BID RESPONSE BEING REJECTED

CERTIFICATION PURSUANT TO ACT NO. 2006-557

ALABAMA LAW (SECTION 41-4-116, CODE OF ALABAMA 1975) PROVIDES THAT EVERY BID SUBMITTED AND CONTRACT EXECUTED SHALL CONTAIN A CERTIFICATION THAT THE VENDOR, CONTRACTOR, AND ALL OF ITS AFFILIATES THAT MAKE SALES FOR DELIVERY INTO ALABAMA OR LEASES FOR USE IN ALABAMA ARE REGISTERED, COLLECTING, AND REMITTING ALABAMA STATE AND LOCAL SALES, USE, AND/OR LEASE TAX ON ALL TAXABLE SALES AND LEASES INTO ALABAMA. BY SUBMITTING THIS BID, THE BIDDER IS HEARBY CERTIFYING THAT THEY ARE IN FULL COMPLIANCE WITH ACT NO. 2006-557, THEY ARE NOT BARRED FROM BIDDING OR ENTERING INTO A CONTRACT PURSUANT TO 41-4-116, AND ACKNOWLEDGES THAT THE AWARDING AUTHORITY MAY DECLARE THE CONTRACT VOID IF THE CERTIFICATION IS FALSE.

SPECIAL TERMS & CONDITIONS

VENDOR NAME :

VENDOR NUMBER: -

ITB NO. : 09-R-2208859

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INVITATION TO BID

INTENT TO AWARD

EFFECTIVE MAY 1, 2008, THE STATE OF ALABAMA - DIVISION OF PURCHASING WILL ISSUE AN 'INTENT TO AWARD' BEFORE A FINAL AWARD IS MADE. THE 'INTENT TO AWARD' WILL CONTINUE FOR A PERIOD OF FIVE (5) CALENDAR DAYS, AFTER WHICH A PURCHASE ORDER WILL BE PRODUCED. UPON FINAL AWARD, ALL RIGHTS TO PROTEST ARE FORFEITED. A DETAILED EXPLANATION OF THIS PROCESS MAY BE REVIEWED IN THE ALABAMA ADMINISTRATIVE CODE - CHAPTER 355-4-1(14).

ALTERNATE BID RESPONSE

UNLESS STATED ELSEWHERE IN THIS INVITATION-TO-BID (ITB) THE STATE OF ALABAMA WILL ACCEPT AND EVALUATE ALTERNATE BID SUBMITTALS ON ANY ITB'S. ALTERNATE BID RESPONSES WILL BE EVALUATED ACCORDING TO THE REQUIREMENTS AS ALL OTHER RESPONSES TO THIS ITB.

INTERNET WEBSITE LINK'S

INTERNET AND/OR WEBSITE LINKS WILL NOT BE ACCEPTED IN BID RESPONSES AS A MEANS TO SUPPLY ANY REQUIREMENTS STATED IN THIS ITB (INVITATION-TO-BID).

PRODUCT DELIVERY, RECEIVING AND ACCEPTANCE

IN ACCORDANCE WITH THE UNIVERSAL COMMERCE CODE (CODE OF ALABAMA, TITLE 7), AFTER DELIVERY, THE STATE OF ALABAMA HAS THE RIGHT TO INSPECT ALL PRODUCTS BEFORE ACCEPTING. THE STATE WILL INSPECT PRODUCTS IN A REASONABLE TIMEFRAME. SIGNATURE ON A DELIVERY DOCUMENT DOES NOT CONSTITUTE ACCEPTANCE BY THE STATE. THE STATE WILL ACCEPT PRODUCTS ONLY AFTER SATISFACTORY INSPECTION.

SALES TAX EXEMPTION

PURSUANT TO THE CODE OF ALABAMA, 1975, TITLE 40-23-4 (A) (11), THE STATE OF ALABAMA IS EXEMPT FROM PAYING SALES TAX. AN EXEMPTION LETTER WILL BE FURNISHED UPON REQUEST.

INVOICES

INQUIRIES CONCERNING PAYMENT AFTER INVOICES HAVE BEEN SUBMITTED ARE TO BE DIRECTED TO THE RECEIVING AGENCY, NOT THE DIVISION OF PURCHASING

BID RESPONSES AND BID RESULTS

UNEVALUATED BID RESPONSES (NOT BID RESULTS) ARE AVAILABLE ON OUR WEB SITE AT WWW.PURCHASING.ALABAMA.GOV. BID RESULTS WILL BE MADE AVAILABLE FOR REVIEW IN THE DIVISION OF PURCHASING OFFICE, BUT ONLY AFTER THE BID HAS BEEN AWARDED. WE DO NOT FAX OR MAIL COPIES OF BID RESULTS. IF A VENDOR WISHES TO REVIEW BID RESULTS IN OUR OFFICE, THEY SHOULD FAX THEIR REQUEST TO REVIEW THE BID TWO DAYS IN ADVANCE TO THE "BID REVIEW CLERK" AT (334) 242-4419. BE SURE TO REFERENCE THE BID NUMBER.

FOREIGN CORPORATION - CERTIFICATE OF AUTHORITY

ALABAMA LAW PROVIDES THAT A FOREIGN CORPORATION (AN OUT-OF-STATE COMPANY/FIRM) MAY NOT TRANSACT BUSINESS IN THE STATE OF ALABAMA UNTIL IT OBTAINS A CERTIFICATE OF AUTHORITY FROM THE SECRETARY OF STATE. SECTION 10-2B-15.01, CODE OF ALABAMA 1975. TO OBTAIN FORMS FOR A CERTIFICATE OF AUTHORITY, CONTACT THE SECRETARY OF STATE, CORPORATIONS DIVISION, (334) 242-5324. THE CERTIFICATE OF AUTHORITY DOES NOT KEEP THE VENDOR FROM SUBMITTING A BID.

BID IDENTIFICATION

REFERENCE PAGE 2, ITEM 2. DUE TO THE POSTAL SERVICE PUTTING BAR CODE LABELS ON ENVELOPES, IT CONCEALS THE BID NUMBER AND DATE IF THE VENDOR HAS WRITTEN THEM OTHER THAN THE LOWER LEFT CORNER, THEREFORE THE BID WOULD BE REJECTED FOR NOT BEING PROPERLY IDENTIFIED.

SPECIAL TERMS & CONDITIONS

VENDOR NAME :

VENDOR NUMBER: -

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INVITATION TO BID

AWARD:

AWARD WILL BE MADE "ALL OR NONE" TO THE LOWEST RESPONSIBLE BIDDER MEETING ALL SPECIFICATIONS.

DELIVERY AND INSTALLATION:

BID IS TO INCLUDE COST OF TRANSPORTATION, UNLOADING, INSTALLATION AND REMOVAL OF DEBRIS. DROP SHIPMENTS ARE NOT ACCEPTABLE. TITLE WILL CHANGE UPON RECEIPT OF SATISFACTORY DELIVERY AND INSTALLATION.

LIABILITY INSURANCE:

VENDOR MUST HAVE A MINIMUM OF \$200,000.00 LIABILITY COVERAGE WITH \$100,000.00 FOR EACH OCCURANCE AND MUST BE IN EFFECT FOR THE CONTRACT PERIOD. INSURANCE CERTIFICATE, OR LETTER OF INTENT TO PROVIDE THE AMOUNT OF COVERAGE FROM THE INSURANCE COMPANY MUST BE SUBMITTED WITH THE BID, OR THE BID WILL BE REJECTED. VENDOR IS RESPONSIBLE FOR ALL LOSSES/DAMAGES CAUSED BY ITS EMPLOYEES. INSURANCE CERTIFICATE, WHEN ISSUED, MUST SHOW THE STATE OF ALABAMA AS THE CERTIFCATE HOLDER.

PRORATION:

ANY PROVISION OF A CONTRACT RESULTING FROM THIS BID TO THE CONTRARY NOTWITHSTANDING, IN THE EVENT OF FAILURE OF THE STATE TO MAKE PAYMENT HEREUNDER AS A RESULT OF PARTIAL UNAVAILABILITY, AT THE TIME SUCH PAYMENT IS DUE, OF SUCH SUFFICIENT REVENUES OF THE STATE TO MAKE SUCH PAYMENT (PRORATION OF APPROPRIATED FUNDS FOR THE STATE HAVING BEEN DECLARED BY THE GOVERNOR PURSUANT TO SECTION 41-4-90 OF THE CODE OF ALABAMA 1975), THE CONTRACTOR SHALL HAVE THE OPTION, IN ADDITION TO THE OTHER REMEDIES OF THE CONTRACT, OF RENEGOTIATING THE CONTRACT (EXTENDING OR CHANGING PAYMENT TERMS OR AMOUNTS) OR TERMINATING THE CONTRACT.

PRICE SHEET

VENDOR NAME :

VENDOR NUMBER: -

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OPEN DATE : 08/25/09 TIME: 10:00 AM

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INVITATION TO BID

LINE NO.	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	EXTENDED AMOUNT
UNLESS SPECIFIED OTHERWISE BELOW: SHIP TO: 012154 / 012M01 ALA DEPT OF TRANS COMPUTER SERVICE COMPUTER WAREHOUSE 2720 GUNTER PARK DR. WEST MONTGOMERY AL 36109					
00001	COMMODITY CODE: 840-00-083677 VIDEOCONFERENCING EQUIPMENT TO UPGRADE AND ADD TO ALDOT'S EXISTING NETWORK INFRASTRUCTURE. ADDITIONS WILL INCLUDE THE BUREAU CONFERENCE ROOMS/HURRICANE CALL CENTER AND DESIGN BUREAU LOCATED IN THE CENTRAL OFFICE IN MONTGOMERY, ALABAMA. SPECIFICATIONS FOR PROJECT ARE ATTACHED TO INVITATION TO BID 09-R-2208859 A GENERAL CONTRACTOR'S LICENSE IS REQUIRED IF TOTAL COST EXCEEDS \$50,000. !!!!!!! VENDORS TAKE NOTICE !!!!!!!! STATE PURCHASING REQUIRES AN ORIGINAL BID AND ONE COMPLETE COPY OF THE BID. FAILURE TO DO SO AS SPECIFIED ON PAGE TWO (2) OF THIS INVITATION TO BID WILL RESULT IN THE REJECTION OF YOUR BID. !!!!!!!	1	LT		
00002	COMMODITY CODE: 939-84-081519 MAINTENANCE/REPAIR, AUDIO/VISUAL & VIDEO EQUIPMENT, INCLUDING PARTS. 3 YEAR LOCAL ON-SITE SERVICE/SUPPORT OF TANDBERG CUSTOMER CORE AND NON-TANDBERG EQUIPMENT WHICH IS PART OF THE EXISTING VIDEO CONFERENCING SYSTEM OWNED BY ALDOT LIST OF EXISTING EQUIPMENT ATTACHED TO INVITATION TO BID 09-R-2208859	1	LT		
00003	COMMODITY CODE: 205-56-067765 SOFTWARE AS FOLLOWS: A LIST OF REQUIRED SOFTWARE IS ATTACHED TO INVITATION TO BID 09-R-2208859	1	LT		

PAGE TOTAL

BID TOTAL

G27-903711
1420545

ALABAMA DEPARTMENT OF TRANSPORTATION

Alabama Department of Transportation (ALDOT) is requesting videoconferencing equipment as specified in this document. This includes upgrades and additions to ALDOT's existing videoconferencing network infrastructure. Additions will include multiple conference rooms located in Montgomery at our Central Office for the Emergency Call Center area as well as for Design Bureau. Maintenance and support on the new equipment is also being requested. On site visits are available, but not mandatory, by appointment the week of 08/10/09 – 08/14/09. The contacts for appointments are Jeremy Johnson or Susan Butler. They can be reached at 334-353-6200. Project timeframe will be 60 days from project initiation.

The hardware to be bid is listed on pages 4-5.

The existing hardware is listed on page 6-7.

Collaborative video communications:

All hardware must have support for ITU Standard H.239 (dual stream video). This provides support for any two video images to be transmitted to the remote end.

ALDOT requires a solution that allows for a digital image to transmit, thus increasing the quality of video displayed. In addition, both images must have the ability to display at XGA Resolution (1024x768)

The purpose of the ALDOT video network is to provide visual communications, real time presentation and education to the end user. To achieve these requirements, respondents must detail solution's ability to accommodate the following functionality:

Accept, transmit and display Native XGA resolution defined at 1024 x 768 on any video input or output such as:

- NTSC Composite/ video
- High Definition Video formats
- Document Camera
- VCR/ DVD
- PC

Multiple Site Conferencing:

ALDOT requires all video communication endpoints (video systems) stated in this solution have an expansion capability to perform multiple site conferencing by initiating calls directly from the communication endpoints (video systems) participating in such video calls via an embedded software MCU which will allow for communication endpoints (video systems) to conference multiple sites utilizing:

- Multiple protocols – i.e. H.323 and SIP (Internet Protocol), ISDN (External Network)
- Multiple data rates – Communication endpoints (video systems) must have support for embedded MCU functionality with support rate matching – i.e. one or more data rates in each call.
- Video/ Audio Transcoding – video communication endpoints (video systems) must support video and audio Transcoding technologies. Ensures future connectivity of legacy communication endpoints (video systems) currently deployed within the state of Alabama that may not support the latest technologies available – i.e. H.264 (Video), 20khz (Audio)
- H.264 video support in embedded multi-site calls & dual stream video sessions simultaneously
- Encryption – All communication endpoints must support AES (128 bit) encryption in either point to point or multi-point conferences.

It is important to note that all of this functionality is completely transparent to the end user and does not require any additional settings to configure or facilitate this type of call, thus furthering our intention to provide the most simplistic and reliable videoconference available to ALDOT end-users.

Requirements:

The requirement is for additional equipment, upgrades and support of video conferencing infrastructure to meet the needs of ALDOT.

Vendors must include the following with the bid:

- Provide a named contact that will deal with any enquiries in relation to this request.
- The vendor must provide a list of subcontractors.
- The vendor must have a minimum of 5 or more years of experience as a representative of Tandberg and must provide a letter from that manufacturer that confirms this information.
- The vendor must have a minimum of 4 Tandberg Certified Employees' to support ALDOT. This will also need to be stated in the letter from the manufacturer.
- The vendor must be certified on Crestron and provide the certificate.
- The vendor must be ACE certified by AMX and provide the certificate.
- The vendor must have an engineer that resides in the State of Alabama to support the needs of ALDOT and must provide engineer's contact information.
- The vendor must have a minimum of 5 years of experience as an organization installing and servicing videoconferencing systems and must provide copies of business licenses for the said 5 years.
- Prepare and provide a full cost sheet, which must include additional hardware cost with installation, shipping and three year onsite service.
- An initial setup/implementation plan, to include but not limited to:
 - Hardware costs per unit
 - Software Costs
 - Project Management Costs
 - Training Costs
 - Ancillary Costs (Shipping, staging) per communication endpoint (video systems)
 - Installation costs listed per communication endpoint (video systems)
 - A support agreement must be submitted for a three year program, with a breakdown per unit.
 - Totals from cost sheet must be transferred to ITB price page or bid will be rejected.

Required maintenance levels for new videoconferencing infrastructure:

ALDOT requires support to be inclusive of, but not limited to the following:

ALDOT requires two levels of service:

TANDBERG Manufacturer Onsite Service for all network infrastructures added as a result of this request for bid. This is described as such:

Customer Core Service + On-site Support is Tandberg's premier service offering and provides extensive product support elements. If deemed necessary by the TANDBERG an authorized engineer will be sent to on-site to carry out diagnostic testing to determine the fault.

Help Desk Support

Vendor will provide support for ALDOT end users directly from the first line and beyond:

- Telephone/video support help desk 24/7/365
- 1 hour telephone response time from a certified technician
- Collaboration in solving network issues

Advanced Replacement Parts

If a component or system is diagnosed as faulty, vendor will advance ship a replacement part directly to the customer locations. Parts are shipped same day for next day delivery via Fed-X priority overnight.

Latest software updates

Entitlement to the latest software updates must be included at no cost under 3 year service agreement on new video systems.

Software Update

- Vendor will send e-mail notification to ALDOT when a software update has been released.
- Vendor must provide remote assistance with uploading software.

Maintenance Agreement

Vendor must provide copy of maintenance agreement

REQUESTED EQUIPMENT AND MAINTENANCE

ALDOT EMERGENCY CALL CENTER / CONF. RMS

ITEM #	DESCRIPTION	QTY.	UNIT	EACH	EXT. PRICE
LCD6520L-BK-AV	NEC 65" LCD DISPLAYS	3	EA	\$	\$
460MPn	SAMSUNG 46" LCD DISPLAYS	2	EA	\$	\$
NEXIA VC	BIAMP VC MIXER AND DSP	2	EA	\$	\$
60-558-02	EXTRON C-VIDEO TO SVIDEO	1	EA	\$	\$
232ATSC	COMTEMPORARY RESEARCH ATSC TUNER	3	EA	\$	\$
PZM-10	CROWN CEILING MICS	10	EA	\$	\$
A912MK2	TOA 120 WATT AMP	3	EA	\$	\$
MB25B	TOA RACK MOUNTS	3	EA	\$	\$
U-01S	TOA INPUTS	6	EA	\$	\$
SLV380P	SONY COMBO VCR/DVD	1	EA	\$	\$
EVI-D70	SONY CEILING CAMERAS	3	EA	\$	\$
	FREE-A001036A PICTURE PHONE CEILING KITS	3	EA	\$	\$
	FGP46-16160560 AUTOPATCH 16X 16 Switch	1	EA	\$	\$
60-774-21	EXTRON WPB103 WALL PLATE	3	EA	\$	\$
SRDVM600	JVC 3 IN 1 DVD RECORDING DEVICE	1	EA	\$	\$
26-566-03	EXTRON 12' VGA/VGAw/ AUDIO CABLES	3	EA	\$	\$
26-566-04	EXTRON 25' VGA/VGAw/ AUDIO CABLES	3	EA	\$	\$
	RSH4A55AMXMVPWDS MID-ATLANTIC	1	EA	\$	\$
DSS24+	D-LINK D-SS-24+ RACK MOUNTED SWITCH	1	EA	\$	\$
JG8.O	JUICE GOOSE RACK MOUNT POWER 8 X 1	3	EA	\$	\$
KAR-44-28	RAXXESS 72" RACK	1	EA	\$	\$
EDS-4	RAXXESS DRAWER	1	EA	\$	\$
113545	TANDBERG 6000MXP	1	EA	\$	\$
113545V31D	TANDBERG 3 YR. CUSTOMER CORE	1	EA	\$	\$
113828MS	TANDBERG MP SOFTWARE	1	EA	\$	\$
113828NPP	TANDBERG NPP SOFTWARE	1	EA	\$	\$
FG2105-15	AMX NI-3100/ICS	1	EA	\$	\$
FG5761-10	AMX AXB232++	8	EA	\$	\$
FG5965-05	AMX MVP-8400	1	EA	\$	\$
FG5965-10	AMX TT DOCKING STATION	1	EA	\$	\$
FG2255-50	AMX WAP	1	EA	\$	\$
FG423-41	AMX POWER SUPPLY	1	EA	\$	\$
FG515	AMX RACK	1	EA	\$	\$
	FG10-756-04 AMX RS232 CABLES	6	EA	\$	\$
	FG10-752-04 AMX RS232 CABLES	6	EA	\$	\$
	FG10-000-11 AMX IR EMITTER	2	EA	\$	\$
	FG10-1886-04 AMX RS232 CABLES	3	EA	\$	\$
	ON-SITE PROGRAMMING BY A N AMX	1	EA	\$	\$
	"ACE CERTIFIED" PROGRAMMING		EA	\$	\$
	ON-SITE INSTALL BY "ACE CERT" TECH	1	EA	\$	\$

71910X1	EV RE-2PRO REC	1	EA	\$	\$
71909X1	EV BPU-2PRO BODYPACK	1	EA	\$	\$
	EV LAPEL MIC PART # 301456000	1	EA	\$	\$
PNRU	CHIEF SWING OUT MOUNT FOR 65" DISPLAY	3	EA	\$	\$
	Backing for MTRU- Aldot will provide paint	3	EA	\$	\$
FG2259-04	AMX 10" NXD-100VI	1	EA	\$	\$
MTRU	CHIEF TILT MOUNT FOR 46" DISPLAY	2	EA	\$	\$
	Backing for MTRU- Aldot will provide paint	2	EA	\$	\$
FG5965-20	AMX EXTRA BATTERY PACK	1	EA	\$	\$
UNS-1	RAXXESS SHELVES	3	EA	\$	\$
	AMX source code and drawings "as built"	1	EA	\$	\$
	BOSE MODEL 16 SPEAKERS AND GRIDS	27	EA	\$	\$
	CABLE BUNDLE-AS CABLES NEEDED	1	EA	\$	\$
	INSTALLATION OF SYSTEM	1	EA	\$	\$
	3YR. ON-SITE WARRANTY ON NON-	1	EA	\$	\$
	TANDBERG EQUIPMNET		EA	\$	\$
FG5965-11	AMX WALL /FLUSH MOUNT DOCKING Station	1	EA	\$	\$
FG-2904-54	AMX NXA-RK10 RACK KIT	1	EA	\$	\$

MISC. VTC EQUIPMENT

ITEM #	DESCRIPTION	QTY.	UNIT	EACH	EXT. PRICE
232NTSC	COMP. RESEARCH DIGITAL TURNER	1	EA	\$	\$
115300	TANDBERG 1700MXP	1	EA	\$	\$
115300V31D	TANDBERG CUSTOMER CARE 3 YR. SERVICE	1	EA	\$	\$
115358NPP	TANDBERG NPP SOFTWARE	1	EA	\$	\$
115358MP	TANDN\BERG MP SOFTWARE	1	EA	\$	\$

VIDEO CONFERENCING EQUIPMENT ALREADY OWNED BY ALDOT FOR ONSITE MAINTENANCE

Equipment is located in Montgomery offices and all nine Division offices.

<u>Model</u>	<u>Description</u>	<u>Qty.</u>	<u>Unit</u>
AKG	WMS 8197	2	EA
AKG	HEADSET MIC	4	EA
AKG	WIRELESS MICROPHONE	2	EA
AMX	AXB-232++	4	EA
AMX	FG-423-41 POWER SUPPLY	2	EA
AMX	AXB-VOL3	1	EA
AMX	AXB-232++	4	EA
AMX	AXB-VOL3	1	EA
AMX	AUTOPATCH OPTIMA-3RU	2	EA
AMX	AUTOPATCH MATRIX SWITCHER	2	EA
AMX	NETLINX INTEGRATED CONTROLLER	2	EA
AMX	FG2254-10 ETHERNET BOX	2	EA
AMX	WAP	2	EA
BOGEN	AUDIO AMP	1	EA
BOSE	SPEAKER	15	EA
CONT. RESEARCH	HDTV TUNER (RS-232)	4	EA
CRESTRON	C2N-VEQ4	1	EA
CRESTRON	ST-COM	2	EA
CRESTRON	TOUCH PANEL REMOTE	2	EA
CRESTRON	SS AUDIO PROCESSOR	1	EA
CRESTRON	MULTI-CONNECT NET UNIT	1	EA
CRESTRON	POWER SUPPLY	1	EA
CRESTRON	MULTI-FEED VIDEO PROC.	1	EA
CRESTRON	VIDEO SENSOR	1	EA
DALITE	100" INSTA-THEATER	13	EA
EXTRON	C-S VIDEO CONVERTER BOX	2	EA
EXTRON	RGB160XI	4	EA
EXTRON	A/V SIGNAL SWITCH	1	EA
EXTRON	VIDEO SIGNAL AMP	5	EA
EXTRON	SS AUDIO PROCESSOR	1	EA
EXTRON	PC-VIDEO CONVERTER	1	EA
EXTRON	A/V SIGNAL SWITCH	2	EA
JUICE GOOSE	RACK MOUNTED PWR SPLY	4	EA
MIDDLE	TBD EQUIPMENT RACK	1	EA
MITSUBISHI	40" LCD DISPLAY	1	EA
MITSUBISHI	LCD DISPLAY STAND	1	EA
MITSUBISHI	LCD DISPLAY SPEAKER	2	EA
MODERO	TC REMOTE/VIEWPOINT MVP-8400	2	EA
MODERO	TC REMOTE (RACK MOUNTED)	2	EA
NEC	NP2000 PROJECTOR	2	EA

NEC	PX 50XM48 PLASMA MON.	3	EA
RAXXESS	RACK/ENCLOSURE	2	EA
RAXXESS	RACK/ENCLOSURE	2	EA
RDL	MIC MIXER / 4 x 1 INPUT	4	EA
RDL	20W AMPLIFIER	4	EA
SABINE	AUD. FEEDBACK ELIM.	4	EA
SAMSUNG	63" LCD TV	2	EA
SAMSUNG	50" LCD TV	2	EA
SAMSUNG	46" LCD MONITOR	4	EA
SANYO	PROJECTOR	1	EA
SHURE	SCM410 MIC/LINE MIXER	4	EA
SHURE	MIC/LINE MIXER	14	EA
SHURE	MIC (W/HEADSET)	2	EA
SMART	SMART BOARD OVERLAY	1	EA
SONY	DVD PLAYER	1	EA
SONY	VCR	1	EA
SONY	EV1-D100 VTC CAMERA	7	EA
SONY	DVD RECORDER	1	EA
SONY	DVD/VCR COMBO	4	EA
SOUNDCRAFT	HTF-3232-RR PODIUM	1	EA
SPEAKER	SUB-12 SUB WOOFER	1	EA
SPEAKER	AMP (35W)	1	EA
SPEAKER	AIM82	1	EA
STARBAK	TORRENT VCG	1	EA
TANDBERG	1500 MXP	8	EA
TANDBERG	2000 MXP	15	EA
TANDBERG	1700 MXP	4	EA
TANDBERG	3000 MXP	5	EA
TANDBERG	6000 MXP CODEC	3	EA
TANDBERG	770 MXP (MEDIA CART)	12	EA
TANDBERG	990 MXP	4	EA
TANDBERG	AUDIOSCIENCE CEIL. MIC	2	EA
TANDBERG	AUDIOSCIENCE DIR. MIC	1	EA
TANDBERG	GATEKEEPER	1	EA
TANDBERG	MPS800-MCU	1	EA
TANDBERG	BORDER CONTROLLER	1	EA
TOA	900 SERIES AMPLIFIER	3	EA
TOA	SOUND AMPLIFIER	2	EA
TOSHIBA	DVD/VHS COMBO	1	EA
WIRELESS	RF KEYBOARD	2	EA